

Ashlar-Vellum Channel Partner Newsletter January 2016

Welcome Natalia



Natalia Antoniuk has joined our team as Business Operations Manager. She will manage all procedures and systems for the business, marketing, sales, customer service and technical support processes. The idea is to free up Robert

Bou to grow the business and Vladimir Karpenko so focus on software development. A native of Kiev, Ukraine, Natalia works remotely from Yafo (Jaffa), near Tel Aviv, Israel. Natalia has extensive experience in project and account management, and field operations. She enjoys reading, films and drinking coffee in cafés looking over the Mediterranean Sea.

Graphite™ v10

The race is on and it's neck and neck as to which one will cross the finish line first: this newsletter or Graphite v10 final release. While we're all rooting for the champion Graphite v10, this scrappy little newsletter might just win it on the nod. As Eliza Doolittle might put it, "Come on, Graphite. Come on, Graphite. Move your bloomin' arse!"



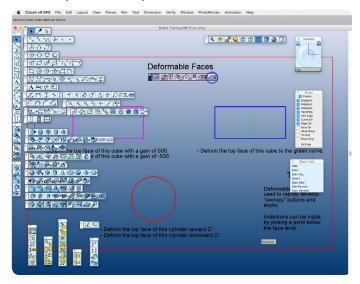
And it's Graphite by a nose...released Tuesday January 26th.

Cobalt™, Xenon™ & Argon™ v9

As this newsletter is being written, the first release candidate for Cobalt, Xenon and Argon v9 is anticipated this week. Depending on what our outside beta testers find, full release will be sometime after that. Remember, upgrade prices will increase significantly on release so encourage your customers pre-buy their upgrade now. Highlights of v9 enhancements include:

- Latest OS Support
- Enhanced Import/Export
- Smart Walls
- Smart Doors
- Smart Windows
- Improved Hatching
- Flattened Perspective View
- Surface from Two Contours
- Conic Surface from Sections and Guides
- Background Image Aspect Ratio
- Transparency
- Independent Corner Adjustment
- Image Used as Infinite Plane
- Fit to Profile
- Link to Profile

For complete descriptions for these, <u>click here</u>.





On Travel

Vladimir Karpenko is headed to Tel Aviv, Israel this week to spend some time training Natalia Antoniuk as she takes over our business operations processes. Robert Bou is headed to Kiev, Ukraine early next month to spend time with our QA team, helping them look for and test the more subtle issues in our user interface.



Lost in Space

Alex Kukarin, our tech support guru, tells me that one of the most common problems he sees is when customers contact us saying they've "lost" their drawing in the middle of an operation, such as performing a



polar duplicate with a huge radius, or when scaling a drawing for printing. The result is that their entire drawing has become a tiny spec in the middle of the vast universe of the drawing file.

But unlike Will Robinson, there is little danger of being lost forever. Simply do a Zoom All using **Control** + **F** (Windows) or \Re + **F** (Mac) for the drawing to zoom up and fill the drawing window.

Unmatched OS & Software Versions

Over and over our sales team and support people are asked, "Will my old version of software run on the latest operating systems?" Or, "Will this new version of Ashlar-Vellum software run on my old Windows XP machine?" We'd like to say, "Come on, people, do you really think having unmatched software, operating systems and hardware are in your best interest?" But some of our more short-sighted customers think that it's in the best interest of their wallets.

To them we say, "Good luck with that. It might actually work for a little while, but we don't support it. And when you're in the midst of a critical project and your computer breaks, you may be flying on one wing without a parachute."

Below are lists of current and recent versions of Ashlar-Vellum software and their supported operating systems.

